# DOOTVANI

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# ITI LIMITED

( A Government of India Undertaking)



**Total Solutions for Global Communications** 





# Workshop on 'Internet of Things - Working Solutions' at ITI Limited, Bangalore

one-day workshop on 'Internet of Things - Working Solutions' was jointly organized by ITI Limited and C-DAC (Centre for Development of Advanced Computing) at Centre of Excellence (COE), Skill Development Centre, ITI Limited, Bangalore plant on July 25, 2017. The workshop was aimed to generate



synergy between the organizations to create IoT infrastructure for the society. The IoT segment is expected to benefit the Nation through utilizing the maximum business potential in the coming days. Dr. Sarat Chandra Babu N, Executive Director, C-DAC, Bengaluru and Dr. Janaki Ananthakrishnan, Director (Finance) jointly inaugurated the workshop in the presence of Shri Y Muralidhar, AGM-B & R&D, Unit Head, Bangalore plant, Shri M Arun Kumar, Executive Director (R&D), Shri Subba Rao, AGM (IoT), senior officers, employees, representatives of employees' union, officers association.

During the workshop Shri Hari Babu, Joint Director, CDAC and a team of twelve senior R&D Engineers from CDAC made live demonstration, power point and Skype based online presentations and live sessions on five IoT Solutions viz. Smart Agriculture, Smart Post box, Smart Environment, Smart Water and IOT Lab kit from CDAC units of Chennai, Trivandrum, Mumbai and Pune. More than sixty officers and employees from Bangalore plant, Corporate Marketing, NS Unit, Palakkad plant, Regional Offices of Pune and Mumbai actively participated in the interactive sessions of the workshop. Dr. P V Ananda Mohan, Technology Advisor, CDAC and Shri B Y Srinivas, Director, Agriculture, Karnataka Government also participated in the workshop. Shri B Y Srinivas appreciated the







presentation cum demo on Smart Agriculture solution. CDAC has been at the forefront of Information Technology revolution and building capacities in emerging, enabling technologies, innovating and leveraging its expertise, caliber, skill sets to develop and deploy IT products and solutions for different sectors of the economy in line with the initiatives of Ministry of Electronics and Information Technology and Ministry of Communications, Government of India.

## **ITI Limited Organizes Swachh Bharat Pakhwada**

TI Limited organized Swachh Bharat Pakhwada to raise awareness about Swachh Bharat Abhiyan among the employees and general public from July 1 to 15, 2017. The Swachh Pakhwada was organized to achieve the goal of universal sanitation, hygiene and 'open defecation free' India by 2019. Shri S. Gopu, CMD and Dr. Janaki Ananthakrishnan, Director (Finance) administered the 'Swachhta Pledge' in English and Hindi respectively to all the employees at ITI Corporate Office on July 13, 2017.

Launching the action plan for Swachh Bharat, Shri S. Gopu spearheaded the cleanliness drive along with Shri Y Muralidhar, AGM-BG & R&D, Unit Head, Bangalore plant and spread the message of swachhta. Shri Gopu said, "All should practice the habit of cleanliness and it is also each individual's responsibility to keep the surrounding clean. The individual efforts need to be continued beyond Pakhwada to have optimum results." On the occasion, Swachhta drive and awareness programme regarding cleanliness was carried out near BMTC Depo No. 24 in the premises of ITI Limited, Bangalore plant. Shri S. Gopu, CMD, Dr. Janaki Ananthakrishnan, Director (Finance), Shri K Alagesan, Director (Production), Shri S S Chakrabarti, GM-NS Unit, Shri Y Muralidhar, AGM-BGP, Unit Head, Senior Officers, employees of Corporate Office, NS Unit, Bangalore Plant, representatives of employees' union and officers association actively participated in the cleanliness drive and pledged to 'Make India Clean and Green' as a part of National campaign of GoI.



During the campaign all the employees actively participated in activities like dusting, cleaning of office equipment and open areas, weeding out old files, disposal of unserviceable electronic equipment, articles and old furniture in the office premises.

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Swachhta Pakhwada was organized at Palakkad plant as per the directives of Government of India from July 1 to 15, 2017. To spread awareness of Swachhta among the school children 'Swachhta Awareness Classes' were conducted for forty two students of Bharatha Matha Higher Secondary School at Palakkad plant on July 7, 2017. As a part of the Swachhta Pakhwada, the 'Cleaning Campaign Initiative' was inaugurated by Shri J



Premchand, GM-PKD, Unit Head at the open area of Palakkad plant premises. Shri Premchand emphasized 'on the role of employees in keeping the premises and environment clean to eradicate pollution as well as epidemics for a clean India.' He spearheaded the cleanliness drive at the open area of Palakkad plant premises. Senior officers, employees, representatives of employee's union, officers association actively participated in the Swachhta drive and pledged for a Clean India. Classes on 'Swachhata (Cleanliness) App' a application for complaint redressal mobile and web platform was conducted by Shri K M Ramesanunny, Nodal Officer, Swachhta Action Plan (SAP) for 58



Apprentice Trainees on July 15, 2017. 'Swachhta Pledge' was administered by Shri J Premchand, GM-PKD to all senior officers and employees on July 15, 2017.

Swachhta Pakhwada was organized at Mankapur plant to create awareness of swachhta among employees from July 1 to July 15, 2017 as per the directives of Ministry of Communication and Department of Telecommunications, Govt. of India. Shri A K Bajoria, AGM-MKP, Unit Head administered 'Swachhta Pledge' to



senior officers and employees on July 13, 2017. Shri Bajoria urged all employees to keep the office premises clean and practice cleanliness at all places even beyond the Pakhwara. As a step towards cleanliness, all the employees actively participated in the cleanliness drive by cleaning, dusting the factory premises, administrative building, township area. ITI school children also participated in the cleanliness drive by cleaning the school premises and play ground at Mankapur plant.





#### **ITI Palakkad Organizes In-House Training Programmes**

n in-house training programme on Managed Leased Line Network (MLLN) was organized to upgrade skills, abilities and knowledge of senior officers and employees by Human Resource Department (HRD), ITI Palakkad plant. The MLLN training programme was organized in four batches. The first batch of one-day in-house MLLN Training for Installation Engineers was organized on July 3, 2017 for 26 employees and second batch on July 11, 2017 for 21 employees. The third batch was organized for Logistics Managers & Installation Engineers on July 19, 2017 for 40 employees and fourth batch on August 10, 2017 for 26 employees.



A one-day in-house training on Goods and Services Tax (GST) Act 2017 was also organized for senior officers and employees on July 8, 2017. Around 40 employees participated in the training programme.

As a part of Official Language implementation, a two-day in-house Hindi Workshop was conducted for employees by Official Language Cell at ITI Palakkad plant from August 21 - 22, 2017.

### Training on Goods and Service Tax at ITI Mankapur Plant

one-day training programme on 'Goods and Service Tax (GST) Act - 2017' was jointly organized by ITI Mankapur and ICAI-CMA, Lucknow at ITI EDC Auditorium, Mankapur on July 1, 2017. Shri A K Bajoria, AGM-MKP, Unit Head, Shri Pawan Tiwari, Chairman, ICAI, Lucknow, Shri A K Mondal, DGM-CS, Shri S Satyapriya, DGM-MKTG & MIS, Shri C B Verma, DGM-Q&CD and Shri Y S Chauhan, HR-Head inaugurated the programme by lighting the lamp in the presence of senior officers, representatives of employees' union, officers association and employees. Shri Pawan Tiwari, Chairman, ICAI made a presentation



on Goods and Service Tax and stressed on the benefits of GST for business and industry viz. easy compliance, uniformity of tax rates & structures, reduced hidden costs of doing business, reduction in transaction costs of doing business would eventually lead to an improved competitiveness for the trade and industry. GST is an indirect tax introduced in India on July 1, 2017 and is applicable throughout India which replaced multiple cascading taxes levied by central and state governments.

# ISO 9001:2015 training at ITI, Naini



A two-day training program on ISO 9001:2015 was organized at ITI, Naini plant for auditors and auditees from July 7 - 8, 2017. Shri R Krishnaprasad, GM-N, Unit Head welcomed Shri Vijay Mathur, Lead Auditor, NVT Quality Certification Pvt Ltd, Bangalore. The

program was inaugurated by Shri R Krishnaprasad and Shri Vijay Mathur in the presence of senior officers and

employees. On the occasion Shri Vijay Mathur elaborated the scope of the audit and ISO certification. The training on revised version of ISO 9001:2015 was focused on risk management handled by top management and taking more responsibilities for the effective quality management in the organization and key principles related to quality management that help organizations to meet standards of product quality, operations and services.







Seven principles were highlighted and discussed in the new version of ISO 9001:2015 viz. focus on customers, leadership, engagement, processes, improvement, decision making and managing relationships. The revised standard will enable quality management to completely integrate and align with business strategies of the organization. The standard will be easier to implement multiple and integrated management systems.

# ITI Limited celebrates Nations 71<sup>st</sup> Independence Day

TI Limited celebrated the nations 71<sup>st</sup> Independence Day across all its plants with fervent zeal and patriotism on August 15, 2017. The day also marked the commemoration of 75<sup>th</sup> anniversary of Quit India Movement a mass New India Movement (2017-2022) known as 'Sankalp Se Siddhi - Attainment through Resolve' launched by the Government of India on 9<sup>th</sup> August 2017. ITI celebrated 'Sankalp Parva' or 'The Day of Resolve' by taking a pledge towards a New India as per the directives of Government of



India at corporate office on August 15, 2017. Shri S. Gopu, CMD administered New India Pledge in English, while Dr. Janaki Ananthakrishnan, Director (Finance) in Hindi and Shri Nagaraj, Chief Engineer (Civil) in Kannada.

Later Shri S. Gopu, CMD, ITI hoisted the tricolor national flag after inspecting the guard of honor which was followed by salute and national anthem in the presence of functional directors, senior officers, employees, representatives of employees' union, officers association, family members and ITI school children at corporate office. On the auspicious occasion, Shri Gopu recalled the sacrifices of all the martyrs and freedom fighters, who

won the freedom for our country, paid tributes to them and extended his wishes to the gathering.



Shri Gopu in his address said, "ITI is on the game changer path and taking up new projects to take the organization to newer heights. The Company has achieved a turnover of Rs. 1611 Crore, which is remarkably the highest turnover in the last six years. The net profit has increased by 21% achieving a profit of Rs. 305 Crore with the grants from the Government of India. Presently the Company has an order book of Rs. 1600 Crore and making efforts to regain its strong leadership position in the telecommunications domain in the country. The company has plans to keep this sustainability going on and achieve the complete turnaround with the support of Government of India. We are working on the projects of national importance such as executing the G-PON order of BBNL with C-DOT technology for Government of India's prestigious project of 'BharatNet' and also received orders for supply and installation of GPON from BSNL and one more order from BBNL. On the defense front, the company has participated in the mega tender of ASCON Phase IV project and awaiting opening of the commercial bid. ITI has recently won a contract from BSNL for encryption products of the NFS project and expecting an order for Rs. 90 Crore from the defense for the supply of encryption products. We have also bid for the ASCON encryption tender and hoping to get good orders. In addition, ITI is expecting order against expansion of DCN Network of Defence. Palakkad plant has contributed to the manufacturing of electronic assembly for ISRO's Geosynchronous Satellite Launch Vehicle (GSLV) Mark III, one of the prestigious missions of ISRO which gave a giant leap for India in space programme. The



electronic packages fabricated at ITI Palakkad plant were part of the successful launch of on June 5, 2017. ITI has launched 'TAG-ITI' Wallet, a digital mobile wallet that can be used for cashless transactions & online payments. AADHAAR based authentication services to various agencies. ITI is also focusing on IoT and ICT projects under Digital India. We have bagged many orders for various services like AADHAAR authentication, e-signature, e-KYC under different projects like e-mitra, e-gram from various state governments and nationalized banks. We have tied up with many technology providers for offering various solutions based on IoT, which go into building smart infrastructure for smart cities and also for augmenting the Digital India initiative of Government of India. He urged all the employees to be faster to accomplish the targets; stronger financially by standing on own; and higher to create a niche for ITI in India. He exhorted each and everyone towards working hard to achieve complete turnaround of the company in the near future towards bringing back the glory of the Company." On



the occasion Shri Gopu distributed the prizes to winners of 'Quit India Quiz', 'Patriotic Songs' and 'Pick & Speak' competitions. Shri Gopu also distributed corporate performance awards to the employees for their commendable contribution towards the Company.

At Bangalore plant 71<sup>st</sup> Independence Day was celebrated on August 15, 2017. Shri Y Muralidhar, AGM-BG & R&D, Unit Head hoisted the tricolor national flag in the presence of senior officers, employees, representative of employees' union, officers association and school children. Shri Muralidhar administered New India Pledge to all senior officers, employees, school children and the gathering. Shri Muralidhar paid tribute to the martyrs and freedom fighters and addressed the gathering. He stressed upon the need to complete the available orders and urged all the employees to work hard to accomplish the tasks on priority. He also distributed corporate performance awards to the employees for their commendable contribution towards the company.

At Palakkad plant 71st Independence Day was celebrated on August 15,

2017. Shri P Premchand, GM-PKD, Unit Head hoisted the national flag in the presence of senior officers, employees, family members. Shri Premchand paid tribute to all the freedom fighters and martyrs for their sacrifices who brought freedom to our nation. He addressed the gathering, congratulated all the employees and said 'due to valuable and commendable service of employees, Palakkad plant has been able to achieve the highest turnover and urged all to take up new challenges to take the organization to newer heights.' Shri Premchand distributed corporate



performance awards, personal excellence awards to the employees for their outstanding performance. As a part of celebrations, cultural and recreation programmes including patriotic song, mass run etc were conducted by ITI Sports & Recreation Club for the employees and family members.







At Naini plant 71<sup>st</sup> Independence Day was celebrated on August 15, 2017. The tricolor national flag was hoisted by Shri R Krishnaprasad, GM-N, Unit Head in the presence of senior officers, employees and family members. Shri Krishnaprasad paid tribute to the martyrs who brought freedom to our country. In his address to the gathering said, 'Naini plant has already supplied 15000 SPV systems worth Rs 23.5 Crore and 5000 SPV systems will be supplied shortly to BBNL. The plant has got sufficient orders of SPV Systems from BBNL and BSNL for the current fiscal.' Shri Krishnaprasad distributed corporate performance awards to the employees for their outstanding performance for the company.



At Mankapur plant Shri A K Bajoria, AGM-MKP, Unit Head hoisted the tricolor national flag at Administrative building ground in the presence of senior officers and employees on August 15, 2017 and paid tributes to the martyrs and freedom fighters. In his address to the gathering, he urged all the employees to strive hard for completion of the projects under revival plan and accomplish the target. Shri Bajoria distributed corporate performance awards to the employees for their commendable performance and contributions to the company.

At Raebareli plant, Shri S P Gupta, AGM-RB, Unit Head hoisted the national flag on August 15, 2017. Speaking on the occasion, Shri Gupta said "GPON orders from BBNL based on

C-DOT technology has been successfully completed. We have started executing BSNL orders and installation and commissioning of optical fiber cable to provide communication through broad band at the village level. We have also started the production of HDPE and supplied pipes to BSNL MP Circle and urged all employees to take up the challenges". Shri Gupta distributed corporate performance awards to the selected employees for their commendable contribution to the company.



# Shri K Alagesan, Director (Production & Marketing) visits ITI, Naini



Shri K Alagesan, Director (Production & Marketing) visited ITI Naini plant to review the progress of ongoing projects on August 2, 2017. Shri R Krishnaprasad, GM-N, Unit Head, senior officers welcomed Shri K Alagesan. During the visit he was taken around the SPV shop floor and other areas of the plant. Shri Alagesan held discussions with Shri Krishnaprasad, GM-N, senior officers, representatives of karmchari mazdoor sangh and officers association and reviewed the progress of SPV and GPON orders. Shri Alagesan stressed upon the need for commitment to execution of orders from Naini plant and increase value addition to all the products.



## ITI Limited holds Unit/Plant Heads' and Finance Heads' Meeting

ITI Limited held Unit/ Plant Heads and Finance Heads meeting to review the progress of manufacturing units/plants under revival plan at corporate office on August 21, 2017. Unit/ Plant Heads Shri S S Chakrabarti, GM-NS Unit, Shri J Premchand, GM-PKD, Shri R Krishnaprasad, GM-N, Shri Y Muralidhar, AGM-BG & R&D, Shri A K Bajoria, AGM-MKP, Shri S P Gupta, AGM-RB, Shri Rajiv Seth, GM-HR, Corporate Office, Shri Sunil Kumar, AGM-O, Shri K V Suresh, AGM-PP, Shri V K Sharma, DGM (IA), Shri Suresh, DGM-Mktg, Shri Jothivel Sellaiah, CM(IoT), Smt Shanmuga Priya, Company Secretary, Shri I P Singh, CM(RO), Shri S K Raina, AFM-CF participated in the meeting. Shri S. Gopu, CMD, Dr. Janaki Ananthakrishnan, Director (Finance), Shri K Alagesan, Director (Production & Marketing) also participated in the meeting and held discussions with Unit/Plant Heads of all the manufacturing units /plants on initiatives and projects taken by the plants to identify new business areas and reviewed the progress of ongoing projects.

During the meeting Shri S. Gopu, CMD highlighted the company's performance of Rs. 2700 Crore against MoU target and urged to make all efforts to achieve a turnover of Rs. 2700 Crore this fiscal. He emphasized the need of focused approach towards marketing, execution of available orders on time, faster liquidation of sundry debtors and land demonetization. He also urged to establish better communication among units/ plants, to own the projects and monitor and manage the activities for timely execution of the project.



Dr. Janaki Ananthakrishnan, Director (Finance) stressed upon the need to curb delay in communication, provide required documents to tax consultants to adopt Indian Accounting Standard (IND-AS), submit GST return in time, use Enterprise Resource Planning (ERP) to make the system transparent and facilitate the liquidity.

Shri K Alagesan, Director (Production & Marketing) highlighted that the company has an order book position of Rs. 1854.42 Crore for the current fiscal, out of which orders worth Rs. 1531.63 Crore is executable against the MoU target of Rs. 2700 Crore at excellent level. He stressed the need to make maximum efforts to obtain more orders to achieve the set target for the current year turnover. He emphasized Unit Heads to come up with new initiatives to execute the projects/orders to achieve maximum margins to improve top as well as

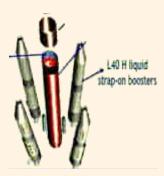


bottom line, which are very essential for sustainable growth of the company. In the competitive market situation all the required tenders to be addressed aggressively by Units/ Plants and should approach corporate office for suggestions on aggressive bidding and business development.

Unit Heads made presentation of detailed plan and road maps for the execution of projects /orders and requirement of fund position regard to the projects with respect to their Units/Plants. Finance Heads of Raebareli, Naini and Mankapur plant also made a presentation through video conferencing.

#### ITI, Palakkad collaborates with Vikram Sarabhai Space Centre

ITI Palakkad plant has collaborated with Vikram Sarabhai Space Centre (VSSC), the lead centre for launch vehicles development for the production of L40 H liquid strap-on boosters for the India's prestigious spacecraft ISRO's Geosynchronous Satellite Launch Vehicle (GSLV). The L40 H strap-on booster is an equipment like a small rocket which is located at the lower part of the GSLV. It is vital equipment used to propel the rocket after it reaches a specified height. Palakkad plant has certified accreditation to produce 21 equipments in connection with rocket production. The first phase of training and production has been completed. The next phase of training will be held at Vikram Sarabhai Space Centre (VSSC), Thiruvananthapuram. Previously



Palakkad plant has contributed to the manufacture of 22 Remote Mount Safe Arm (RSMA) and the packages of 12 Nos. of Data Processing Units (DPU) V3L which was used in the successful launch of ISRO's Geosynchronous Satellite Launch Vehicle (GSLV) Mark III on June 5, 2017.

# आईटीआई लिमिटेड, निगमित कार्यालय कोवर्ष 2016-2017 के लिए राजभाषा में श्रेष्ठ कार्य-निष्पादनहेतु शील्ड एवं प्रशस्ति पत्रकी प्राप्ति ।

आईटीआई लिमिटेड, निगमित कार्यालय को राजभाषा में श्रेष्ठ कार्य-निष्पादन पुरस्कार योजना के अंतर्गत वर्ष 2016-2017 के लिए राजभाषा कार्यान्वयन में श्रेष्ठ कार्य निष्पादन हेतु नगर राजभाषा कार्यान्वयन समिति(उपक्रम), बेंगलूरु, चयनित मूल्यांकन समिति के सहमित से अध्यक्ष(नराकास) एवं केआईओसीएल के अध्यक्ष एवं प्रबंध निदेशक द्वारा द्वितीय पुरस्कार प्रदान किया गया । यह पुरस्कार दिनांक 25 जुलाई, 2017 को ऑफिसर्स क्लब, बीईएल, बेंगलूरु कॉम्प्लेक्स, जालहल्ली-560013, में अपराह्न 2.30 बजे आयोजित नराकास की बैठक में मुख्य



अतिथि के कर-कमलों से शील्ड एवं प्रशस्ति पत्र प्रदान किया गया। मुख्य अतिथि एवं नराकास अध्यक्ष श्री एम.वी.सुब्बा राव एवं श्री एस. राजेंद्र महाप्रबंधक-मा.सं. एवं सदस्य सचिव, नराकास(उपक्रम), बेंगलूरु से श्री संजय कुमार गुप्ता, उप महाप्रबंधक-राजभाषा एवं श्री जोनाथन व्हीलर, सहायक प्रबंधक-राजभाषा शील्ड एवं प्रशस्ति पत्र प्राप्त करते हुए। यह पुरस्कार आईटीआई लिमिटेड, निगमित कार्यालय, बेंगलूरु को दूसरी बार प्राप्त हुए हैं।



आईटीआई लिमिटेड के क्षेत्रीय कार्यालय, कोलकाता को नगर राजभाषा कार्यान्वयन समिति [उपक्रम] कोलकाता से राजभाषा पुरस्कार योजना के तहत चयन समिति ने वर्ष 2016-17 के लिए आईटीआई लिमिटेड, कोलकाता को स्थानीय कार्यालय वर्ग में राजभाषा कार्यान्वयन के श्रेष्ठ कार्य निष्पादन के लिए "राजभाषा पुरस्कार" से सम्मानित किया गया । यह पुरस्कार दिनांक: 12.08.2017 को महामहिम राज्यपाल [पश्चिम बंगाल एवं बिहार] श्री केशरी नाथ त्रिपाठी के कर कमलों द्वारा कोल इंडिया के निगमित कार्यालय के प्रेक्षाग्रह, साल्टलेक सैक्टर-V, कोलकाता में प्रदान किया गया । इस अवसर पर श्री तापस दत्ता गुप्ता, स.अधिकारी [मा.सं.एवं राजभाषा] को भी पुरस्कृत किया गया। यह पुरस्कार आईटीआई लिमिटेड, कोलकाता क्षेत्रीय कार्यालय एवं श्री तापस दत्ता गुप्ता को तीसरी बार प्राप्त हुए हैं।



#### ITI in Media



# ITI Ltd successfully delivers electronic packs in GSLV Mark III

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IET to hone its edue in the convergence market by deploying its rich EVACUO expertise and

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# With mega projects, spring is in the air for employees





#### Dear Readers,

We welcome contributions from all our readers and well wishers. Only those contributions that add value to the publication will be accepted. We reserve the right to edit and not to publish the items submitted to us.

For your comments and suggestions please write to: doorvani\_crp@itiltd.co.in

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